



# BURLEY BAND BOOSTERS

August 31,2020

- I. Seniors:
  - a. Emily Garrard is going to be taking pictures of the seniors to make banners. They might not be done in time to hang for football but they will be hanging in the gym for basketball season.
  - b. She will take the pictures on September 15 right after practice. The seniors will need to be in full uniform and will have time to freshen up after practice. She will start between 6:45 and 7:00.
- II. Potato Flash Sale:
  - a. Awesome job! \$11,111.00 was raised. There is a 75%/25% split. 75% to the student's account and 25% for the band.
  - b. We are still doing the November potato fundraiser. It may not be as big due to this sale. Many people requested hash browns for the November sale.
  - c. When selling in November, we need to be sure that we tell people that the product is subject to change because McCain's has changed product in the past without notice.
  - d. Also we may do another flash sale and only having the sale open for a week instead of three weeks as we have done in the past. The flash sale has proven to be profitable.
- III. Popcorn Sale
  - a. Net was \$2375.00. The 75/25% split was \$1976.25 kids and \$398.75 for the band.
  - b. The company kept 25% of the cash donations if the individual donated to the student instead of buying product. Next year we are going to turn off the donation option so that the child can get the full amount of the donation credited to them.

- IV. Chocolate Fund Raiser
  - a. This was pushed back due to Covid-19. There is a concern with handling the money and candy bars. We will inform everyone when it will start.
  - b. Mr. Wood is asking that people don't turn in a lot of loose change. It is difficult to count.
- V. Sales Tax issue.
  - a. The Band Booster Board thought that we fell under the school.
  - b. We have not been charging sales tax when we are selling a product such as the potatoes.
  - c. We need a sales tax permit and charge sales tax. We also need to charge credit card fees where we have been "eating" that cost in the past. It is 2.9% plus \$0.30 for credit card fees.
  - d. We need to ask for \$666.00 back from the band account to pay for the sales tax on the potatoes. The kid's accounts will be adjusted slightly.
  - e. When we have the potato fund raiser in November the actual price of the case will be lower than \$10, but with the tax built in to the price, it will still be \$10.00. The group discussion was if we raised the price of the cases to include tax then we may not get any orders because other groups are still selling for \$10.00. The easier we make it, the better.
  - f. There was a tax ID number that was handed down to us. There is no way to track where it came from.
  - g. Fund raisers like the popcorn and Little Caesar's has tax already included in the price.
- VI. Cookbooks
  - a. Cookbooks will be in the last week of September or the first week of October.
  - b. It is almost 100% profit for the kids. We need to pay \$225 in shipping.
  - c. Cash price will be \$16.00 and Credit Card price will be \$16.75.
  - d. We started pre-sales on August 31<sup>st</sup>. We have 300 cook books to sell. If pre-ordered, payment is expected at the time of the order.
  - e. The cookbooks will be hard bound and there are 19 full ad pages.
- VII. Virtual Competitions
  - a. SEI is not operating this year.
  - b. US Bands is doing a virtual season. Mr. Wood said that he has to have the band registered by the 13<sup>th</sup> of September.
  - c. Each week, the band has to have its video submitted unedited by Tuesday 3:00 p.m. EST. For example, the first video must be submitted by the 22<sup>nd</sup> of September. The video is then adjudicated the 22<sup>nd</sup> through the 25<sup>th</sup> with results posted on the 26<sup>th</sup> or 27<sup>th</sup>. An actual schedule will be posted on our website.
  - d. Once posted, families should be able to watch.
  - e. Because of our band size we should be in Class 2.

- f. Mr. Wood stated that he feels that the band will be competitive this year.
- g. We need to pick a night the week before the video is due. Possible Wednesday or Thursday and trying to be sensitive to individuals that have youth groups on Wednesday nights. There is a possibility of recording on a Saturday once in awhile.
- h. Mr. Wood discussed the scoring set.
- i. Mr. Wood stated that the 2020-2021 season Membership and Registration fees are \$350 for everything. This is a great price.

VIII. Reminder:

- a. Our website is burleybobcatbands.com and our email is [burleybobcatband@gmail.com](mailto:burleybobcatband@gmail.com).
- b. Mr. Wood encouraged everyone to be on the Remind app. Between Remind and Facebook these are the quickest way to get information. We will probably get rid of Instagram because no one is really using it.
- c. My Music Office is a great place to look at balances and transfers. To determine if your child owes money or has a credit. An email should have gone out to have you set it up with a user name and password. Carina stated that she will try to keep it up to date. If you have a financial burden please talk to Mr. Wood, Carina or Brooke. We want to have everyone be able to participate.
- d. October 27<sup>th</sup> is a band concert with a theme of Halloween and Veteran's Day. There will be another concert the 2<sup>nd</sup> or 4<sup>th</sup> of December for a Christmas concert.
- e. Hoodies are part of the uniform. They need to be sized probably in the next week. Hoodies are available for parents as well. They are \$50.00 a piece if the prices have not gone up. They need to be ordered at the time that the student hoodies are ordered. Also concert dress needs to be sized. There will be a couple of mom's sizing the students on the 8<sup>th</sup> for concert dress.

Respectfully submitted;

Kristi Pugh

Secretary